



Coaching Flow

Implementing an effective flow system



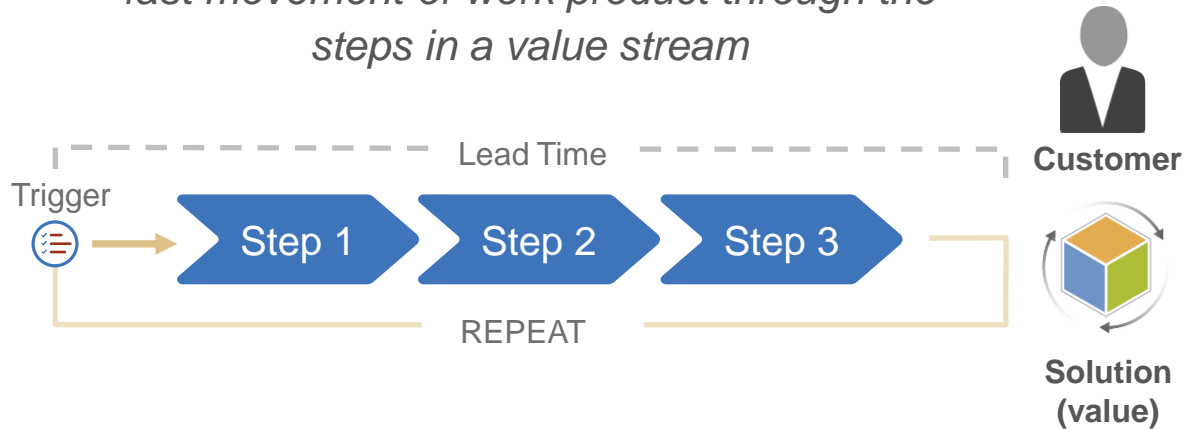
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Lean thinking and Flow

- ▶ Precisely specify value by product
- ▶ Identify the Value Stream for each product
- ▶ **Make value flow without interruptions**
- ▶ Let the Customer pull value from the producer
- ▶ Pursue perfection

Flow occurs when there is a smooth, linear, and fast movement of work product through the steps in a value stream

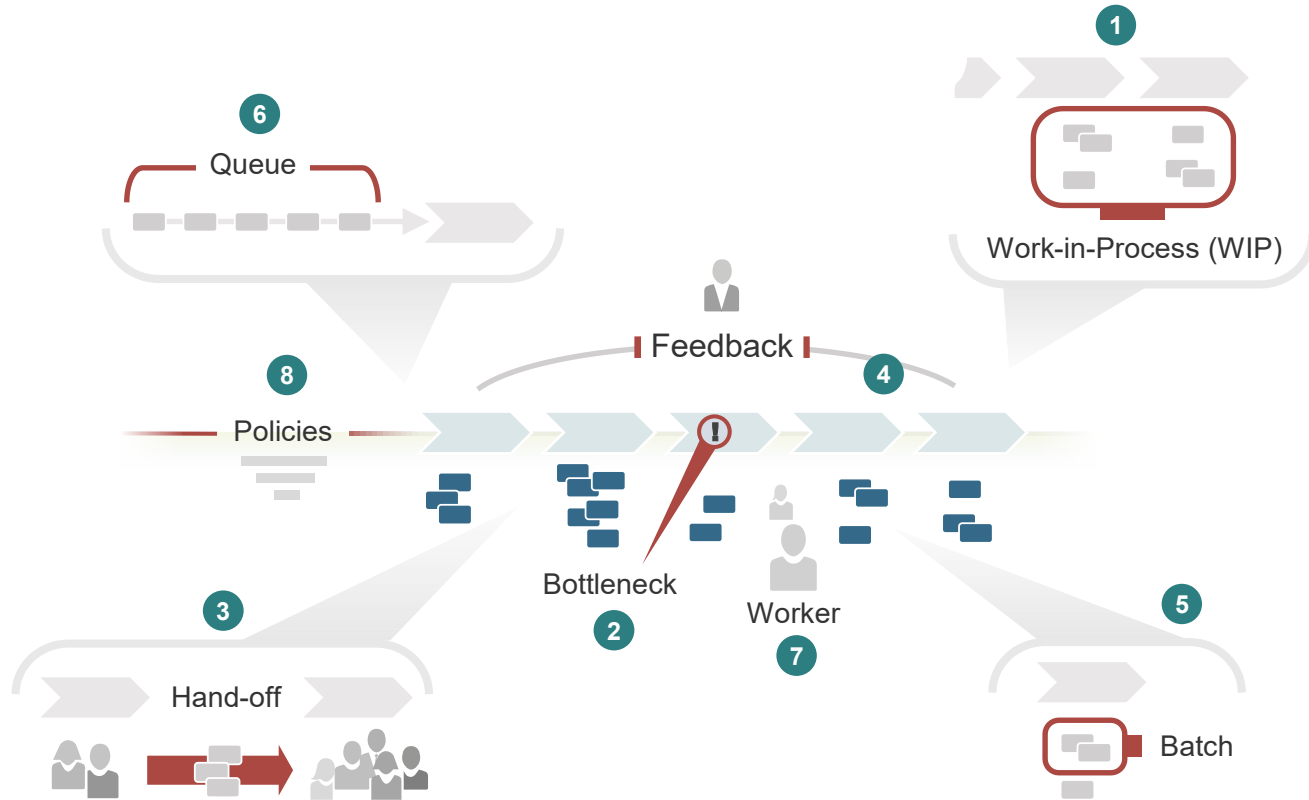


“To enable fast and predictable lead times in any value stream, there is usually a relentless focus on creating a smooth and even flow of work.”

—**Gene Kim** et al., *The DevOps Handbook*

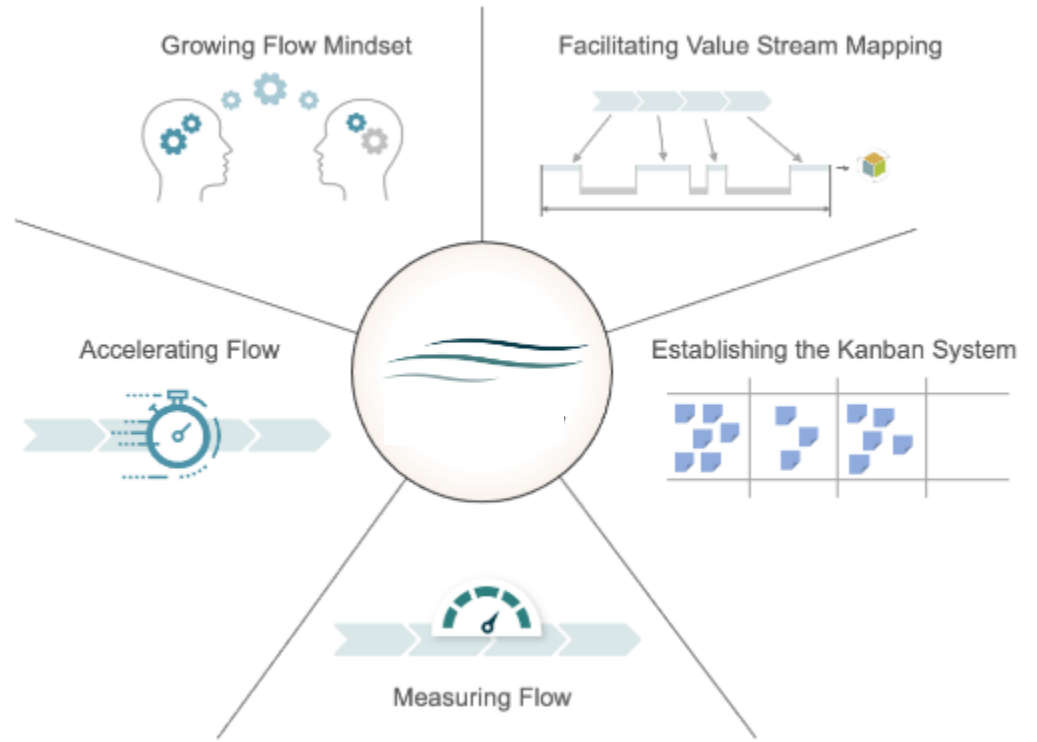


Eight properties of a value flow system



Flow is a shared responsibility

- ▶ Coaching flow is a specialized skill that needs leaders and practitioners who continually optimize the value stream.
- ▶ Multiple roles have 'Flow' as a responsibility area e.g., SM/TC, RTE, STE
- ▶ Agile Teams and ARTs are organized to deliver value
- ▶ A heavy responsibility falls on SPCs



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5 Steps to Implementing a Flow-Based System

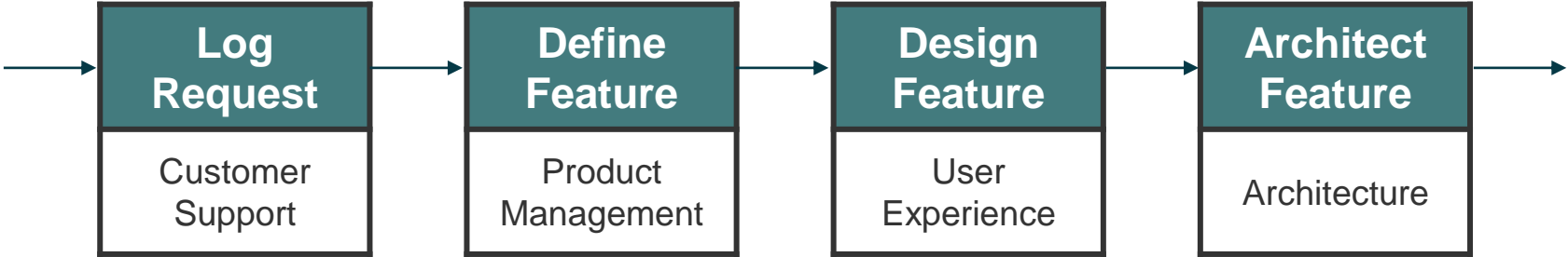
1. Facilitate Value Stream Mapping

Three key metrics are applied at each step



Active Time (AT)

Active work time within a step



Log Request
Customer Support

Define Feature
Product Management

Design Feature
User Experience

Architect Feature
Architecture



Wait Time (WT)

Wait time between steps

50%

70%



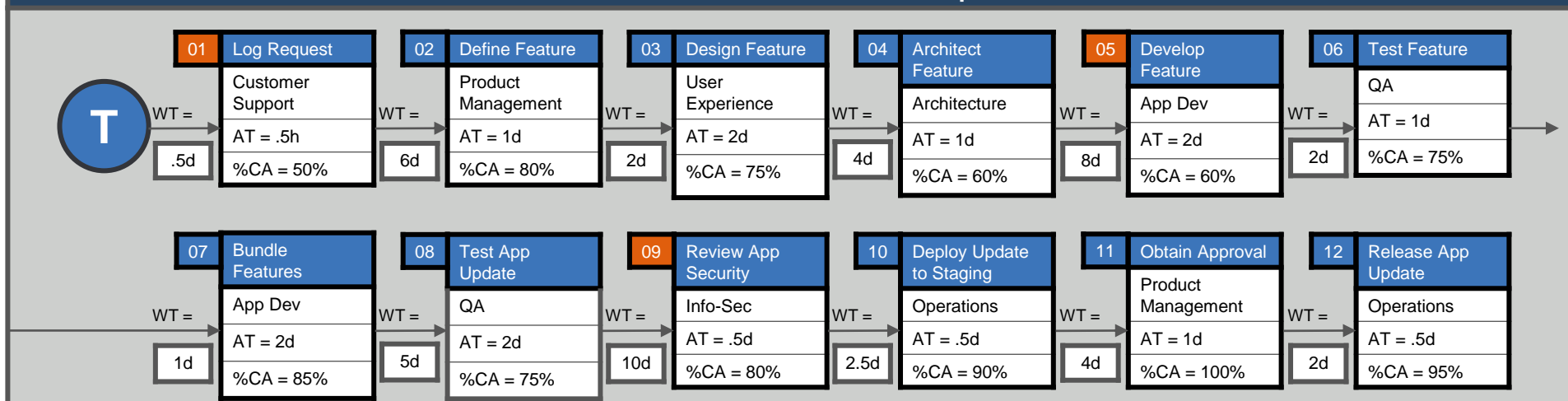
Percent Complete and Accurate (%C&A)

Percentage of output that the next step can process as-is

Current State Value Stream Map Canvas (Example)

Business Context		Baseline Metrics		Analysis			
Value Stream:	Customer:	Total Active Time (AT_i) <i>(Sum of all WTs)</i>	14d	Top Problem Steps:		Impacted Metrics:	
Mobile Banking	VP, Digital Solutions			09 Review App Security		WT	
Trigger:	Demand Rate:	Total Flow Time (FT_i) <i>(Sum of all ATs and WTs)</i>	61d	05 Develop Feature		WT, %CA	
Feature Request	10 features per month			01 Log Request		%CA	
First Step:	Last Step:	Total % Complete and Accurate (%CA_i) <i>(Product of all %CAs)</i>	3.5%	Top Causes of Delay:			
Log Request	Release App Update			Waiting		09	
Use Case:		Flow Efficiency (FE) <i>(AT_i / FT_i)</i>	23%	Unnecessary Documentation & Process		09 05	
Develop and release a standard update to the mobile banking app. An app update contains 5 features on average.				Underutilized Talent		05	
		Flow Velocity (FV) <i>(Items deliverable over unit of Demand Rate time)</i>	2.5 feat./month	Partial Work		05 01	

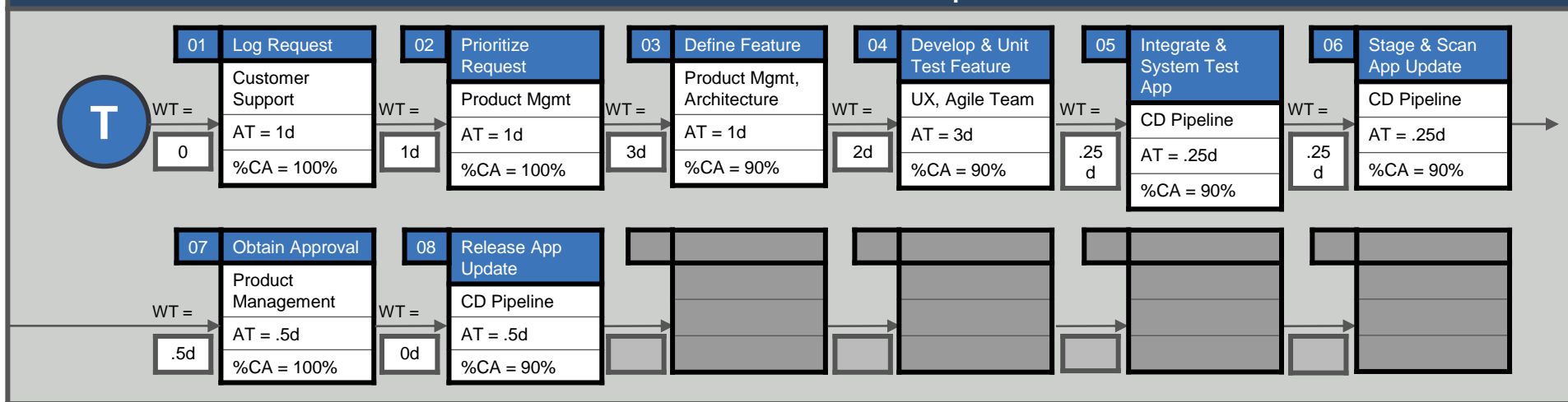
Current State Value Stream Map



Future State Value Stream Map Canvas (Example)

Business Context		Metrics			Plan		
Value Stream:	Customer:		Baseline	Target	Gain	Business Owner:	Epic Owner:
Mobile Banking	VP, Digital Solutions	Total Process Time (AT_i)	14d	7.5d	2x	VP, Digital Solutions (Maria)	Sr Director, App Dev (Ian)
Trigger:	Demand Rate:	Total Flow Time (FT_i)	61d	14.5d	4x	Epic Description:	
Feature Request	10 features per month	Total % CA ($\%CA_i$)	3.5%	60%	17x	Streamline Mobile Banking Value Stream	
First Step:	Last Step:	Flow Efficiency (FE)	23%	52%	2x	Top 3 Features	
Log Request	Release App Update	Flow Velocity (FV)	2.5 / mo	10 / mo	4x	Organize cross-functional Agile teams	
Use Case:						Implement CI/CD pipeline and DevSecOps practices	
Develop and release a standard update to the mobile banking app. An app update contains 5 prioritized features on average.						Add data/input validation to Suggestion Box app	
						ART(s):	Target PI:
						Shinkansen	SH.17

Future State Value Stream Map



Resources for Value Stream Mapping

- SAFe STUDIO
- Home
- Learn
- Implement
 - Implementation Roadmap
 - Lean Portfolio Management
 - Organize Around Value
 - Value Stream Mapping**
 - SAFe Enterprise
- Practice
- Connect
- Teach & Manage
- Partners

SAFe STUDIO

Value Stream Mapping

Value Stream Mapping

This page includes resources designed to support you as you visualize value streams, measure flow, identify bottlenecks, and create an actionable improvement plan.

Already run a workshop? We'd love your feedback on what can be improved.

[Take Post-Workshop Survey →](#)

Still need to identify your Value Streams and launch ARTs?

If so, we highly recommend completing the ART and Value Stream Identification Workshop before beginning the Value Stream Mapping Workshop.

[Run the Workshop →](#)

Generating Buy-In

Understand the benefits of Value Stream Mapping and generate buy-in among leaders.

Prepare for the Value Stream Mapping Workshop

Develop a facilitation plan, assess needs, check for readiness, and ensure the right people are prepared and plan to attend the workshop.

Run the Value Stream Mapping Workshop

Map the Current State, identify bottlenecks, design the Future State, and develop an action plan.

Take Action

Implement improvement items to optimize flow in value streams.

2. Establishing the Kanban System

What is a Kanban system

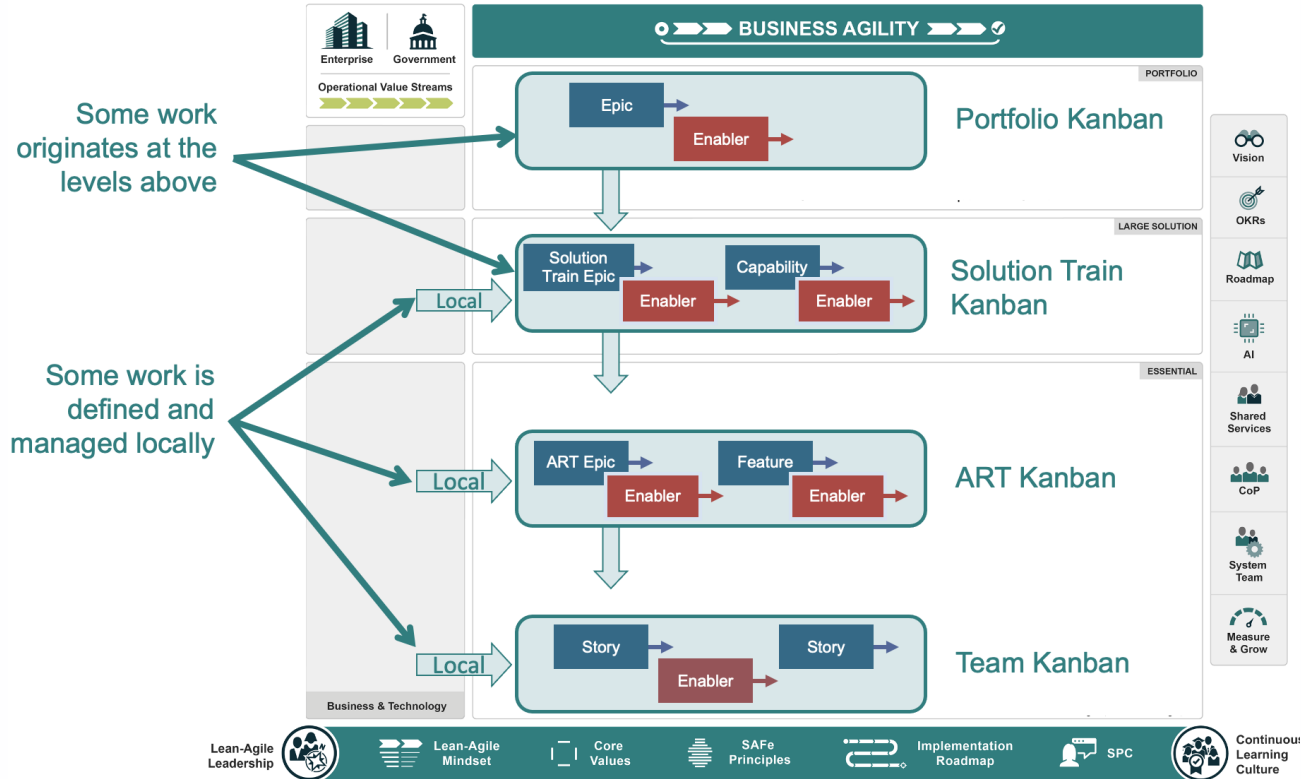
The Kanban method provides a strategy for optimizing the flow of value using a visual, pull-based system instead of work being pushed to or by the team.

“Kanban comprises the following three practices working in tandem

1. Defining and visualizing a workflow
2. Actively managing items in a workflow
3. Improving a workflow.”

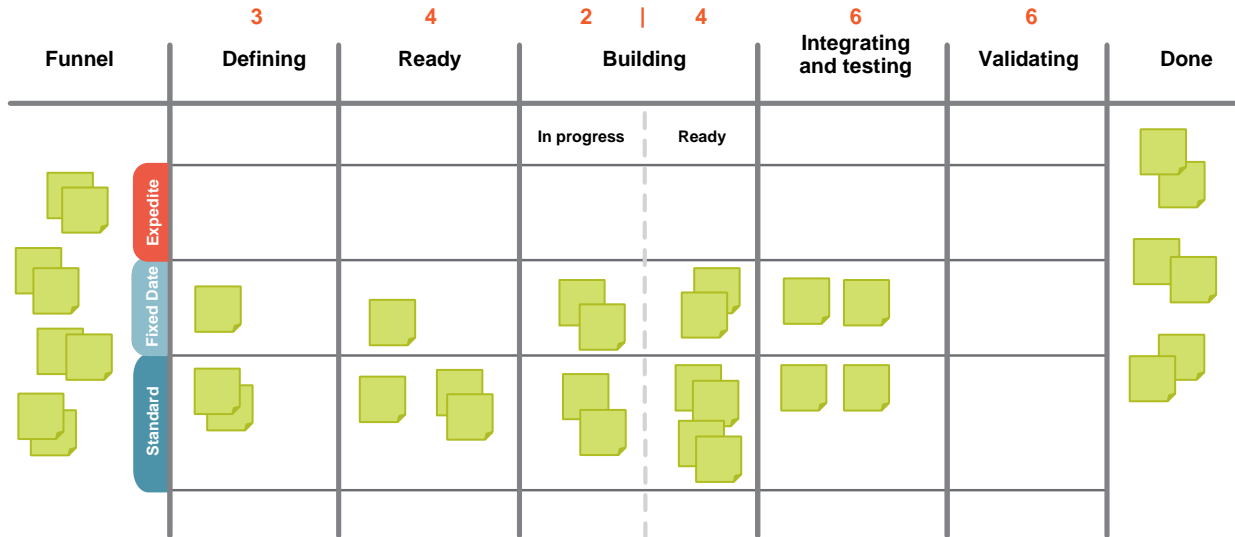
The Kanban Guide

Connected Kanban systems in SAFe



Establishing the Kanban system

1. Map the workflow
2. Arrange the workflow steps
3. Identify buffer states
4. Create policies
5. Assign initial WIP limits
6. Identify classes of service

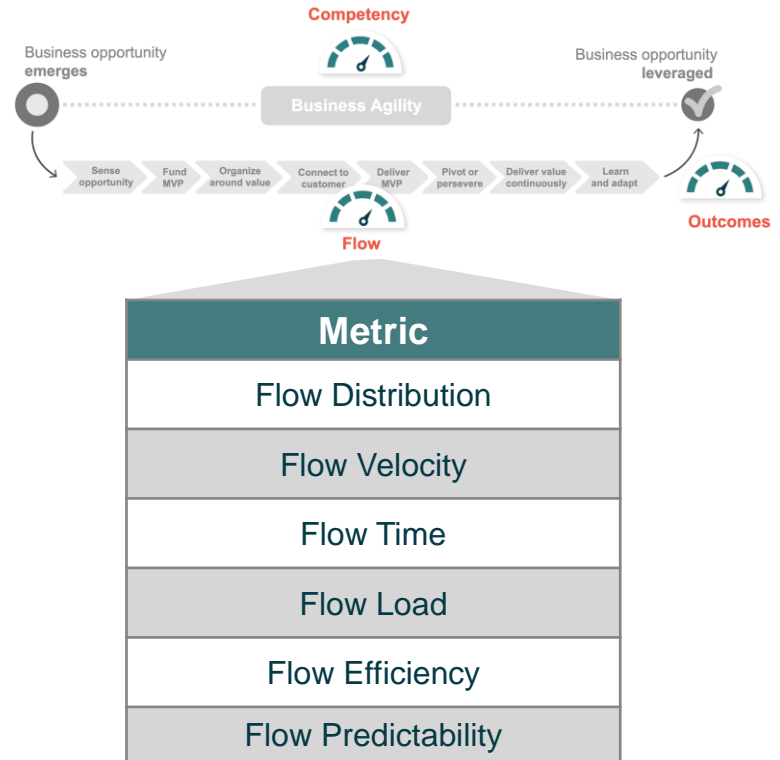


3. Measuring Flow

Flow Metrics

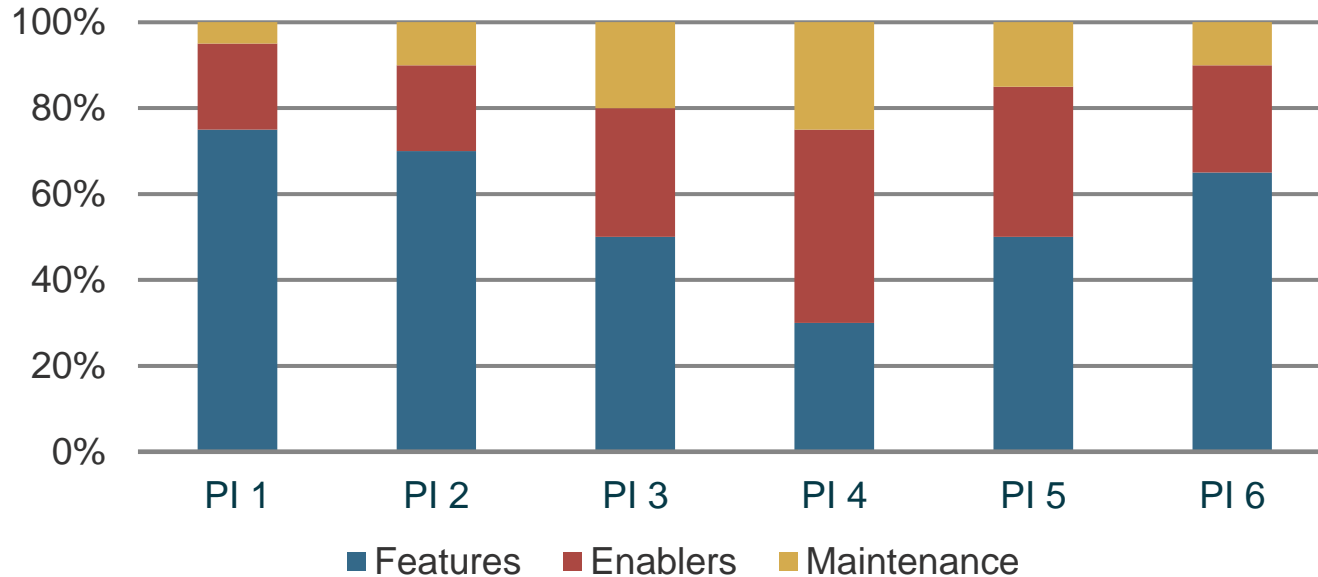
How efficient is the organization at delivering value to the Customer?

- ▶ Provide insights into the efficiency of our delivery pipeline
- ▶ Highlights opportunities for removing delays and increasing our speed and agility



Flow distribution

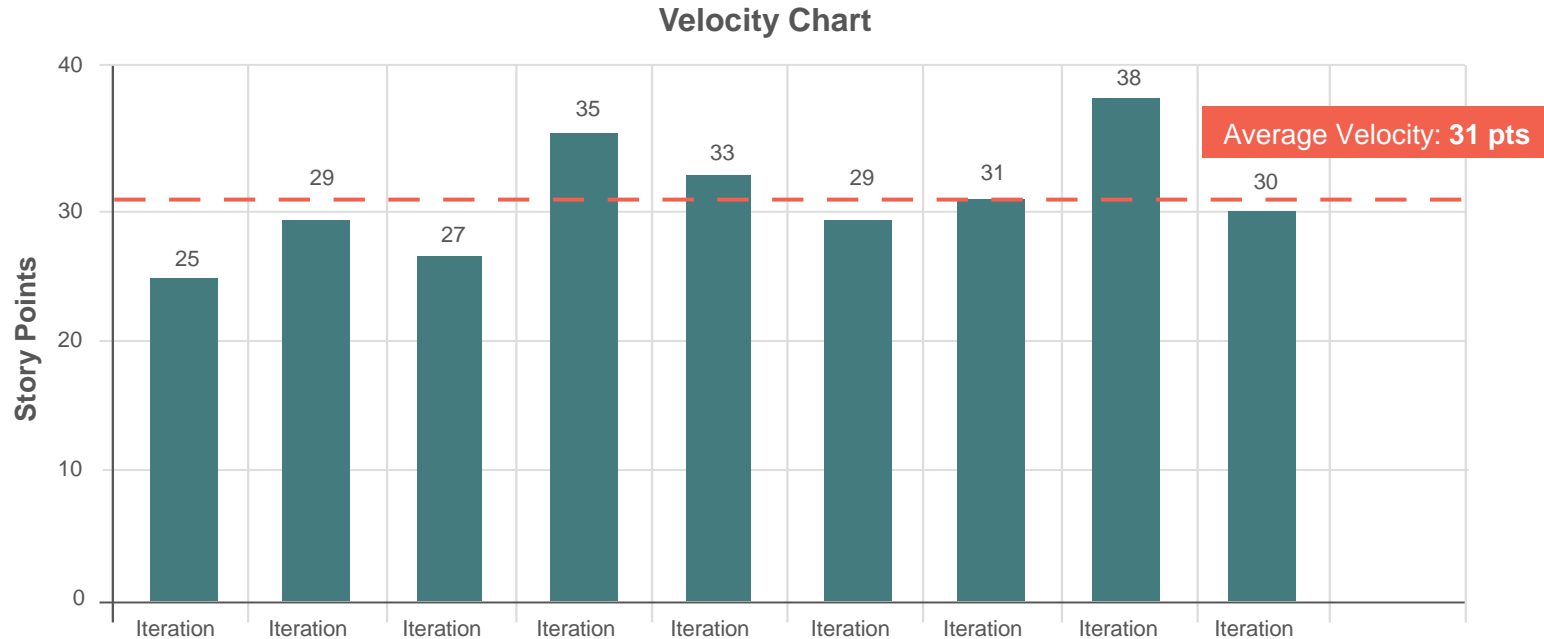
Flow distribution measures the amount of each type of work in the system over time.



Flow distribution over time

Flow velocity

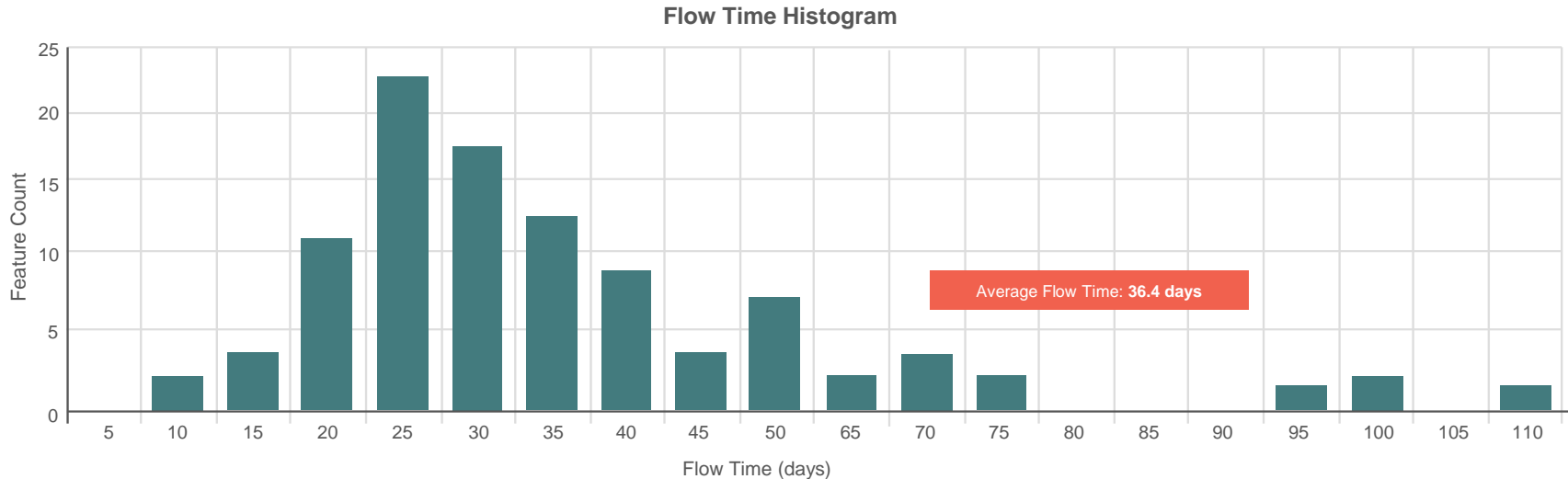
Flow velocity measures the number of backlog items completed in a given timeframe.



An example of an Agile Team's flow velocity in Story points per Iteration

Flow time

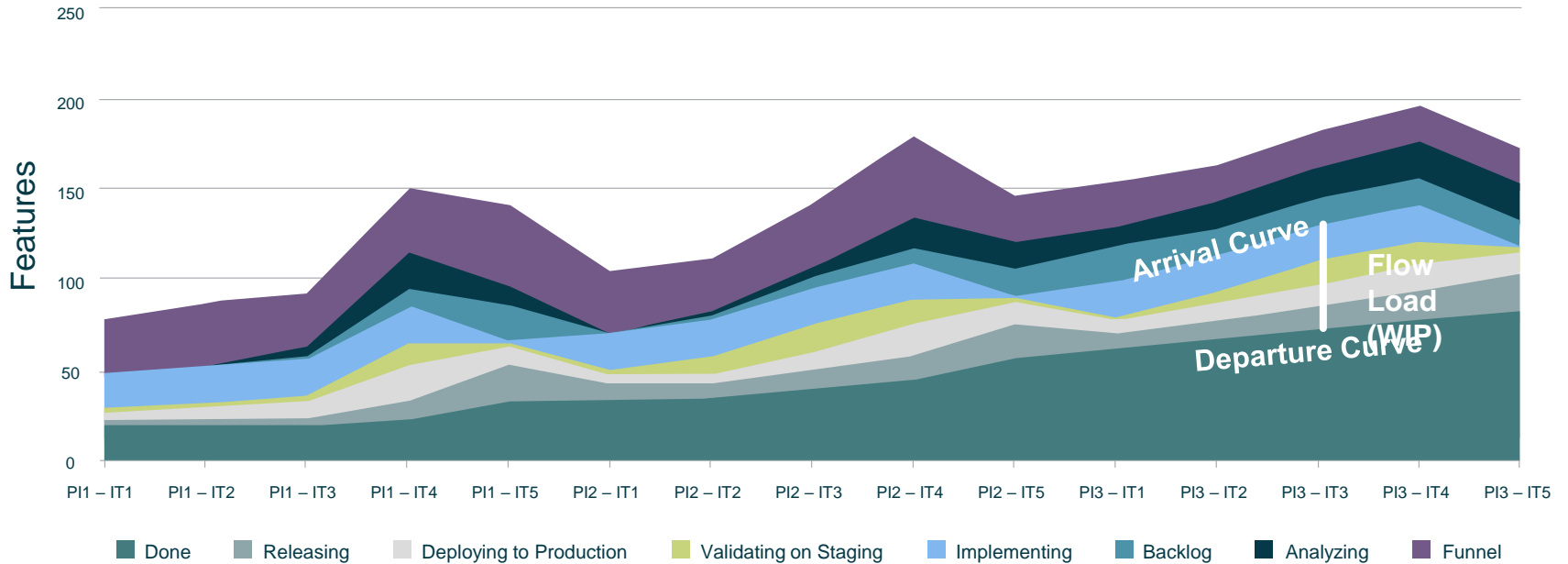
Flow time measures the elapsed time from when an item enters the system to the moment it is delivered to the Customer.



Measuring Feature flow time with a histogram

Flow load

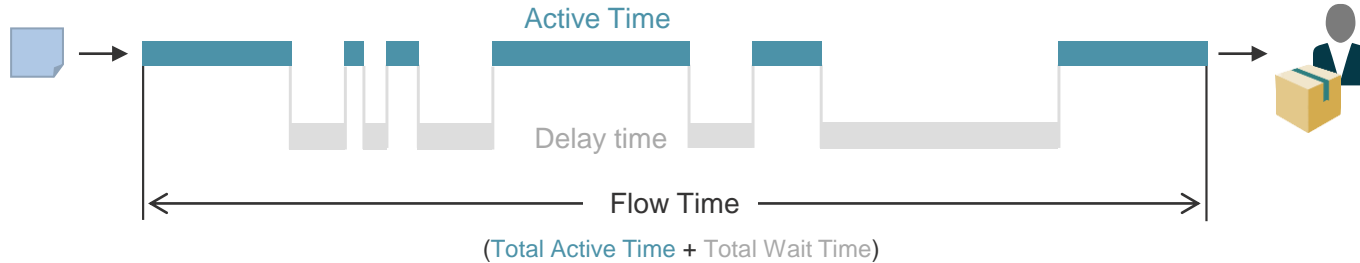
Flow load indicates how many items are currently in the system.



Visualizing flow load with a cumulative flow diagram

Flow efficiency

Flow efficiency measures how much of the overall flow time is spent in value-added work activities vs. waiting between steps.

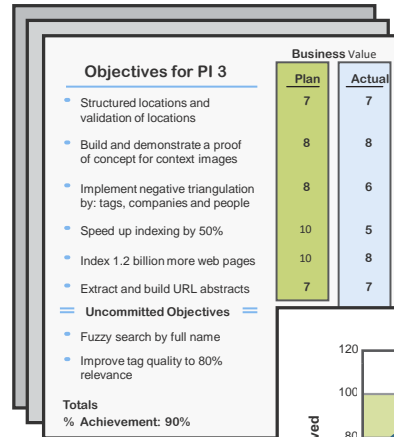


$$\text{Flow Efficiency} = \frac{\text{Total Active Time}}{\text{Flow Time}}$$

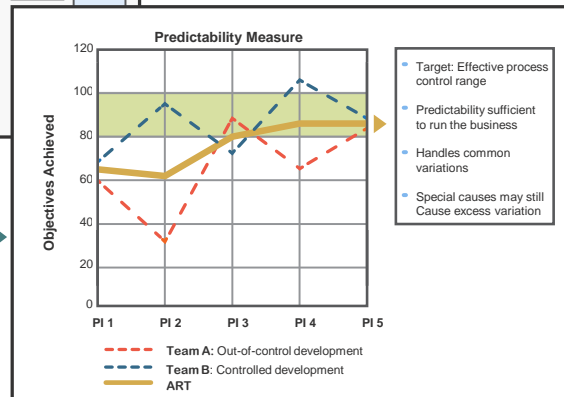
Flow predictability

Flow predictability measures how well teams, ARTs and Solution Trains are able to plan and meet their PI objectives.

Team PI Performance Reports



ART Predictability Measure



Apply complimentary metrics

- ▶ Just collecting metrics is not enough. If interpreted without proper understanding, an indicator might be quite misleading e.g.
 - Flow time is decreasing at the expense of quality
 - Flow predictability is increasing but flow velocity is going down
- ▶ Use **Complimentary Metrics** to ensure that improvement in one metric is not achieved at the expense of another.



Level	Decision(s) / Question(s)	Measurement Domain	Metric	Complimentary Metric
ART	Are we reducing our time to market?	Flow	Flow Time	Customer NPS

Caution...

- ▶ Any measurement system only provides a partial picture of reality. Simply adding more metrics does not always improve visibility.
- ▶ 'Managing by just the numbers' can lead to poor outcomes and even worse morale.
- ▶ There is a 'story' behind every number that contains important information. Formal measure and informal observation reinforce one another.
- ▶ A powerful tool is direction observation (Gemba) of the environment of where the work is done, or where the value is consumed.



For example, lower team productivity could be caused by:

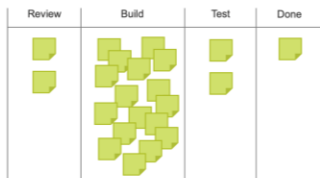
Working with a new technology, team sickness, onboarding new team members, quality issues, changing priorities etc.

4. Accelerate Flow

The eight Flow Accelerators

1. Visualize and limit WIP
2. Address bottlenecks
3. Minimize handoffs and dependencies
4. Get faster feedback
5. Work in smaller batches
6. Reduce queue lengths
7. Optimize time 'in the zone'
8. Remediate legacy policies and practices

#1 Visualize and Limit WIP



#2 Address Bottlenecks



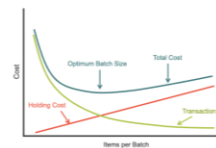
#3 Minimize Handoffs and Dependencies



#4 Get Faster Feedback



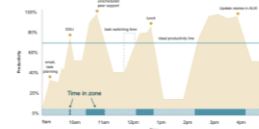
#5 Work in Smaller Batches



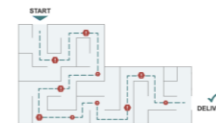
#6 Reduce Queue Length



#7 Optimize Time 'In the Zone'



#8 Remediate Legacy Policies and Practices



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#2 Address bottlenecks

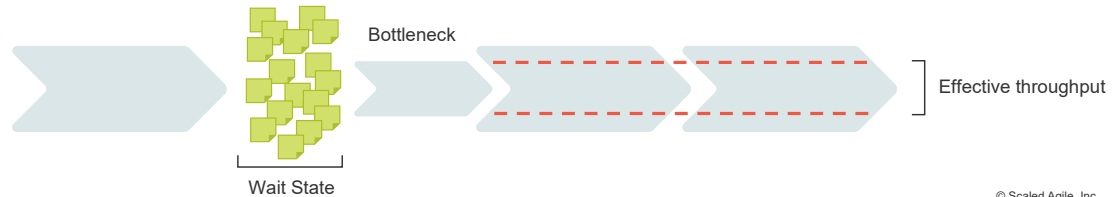
Why it matters?

Team productivity is constrained by bottlenecks and the system cannot meet the demand placed upon it

What to do about it?

- ▶ **Start by identifying bottlenecks:**

- An insufficient number of people with a given expertise
- Overspecialization
- Poor team discipline
- Excessive technical debt
- Lack of availability of a shared service
- Lack of customer feedback



- ▶ **Increase capacity at the bottleneck** by applying Built in Quality and other Agile practices, or

- ▶ **Bypass the bottleneck** with selective replanning

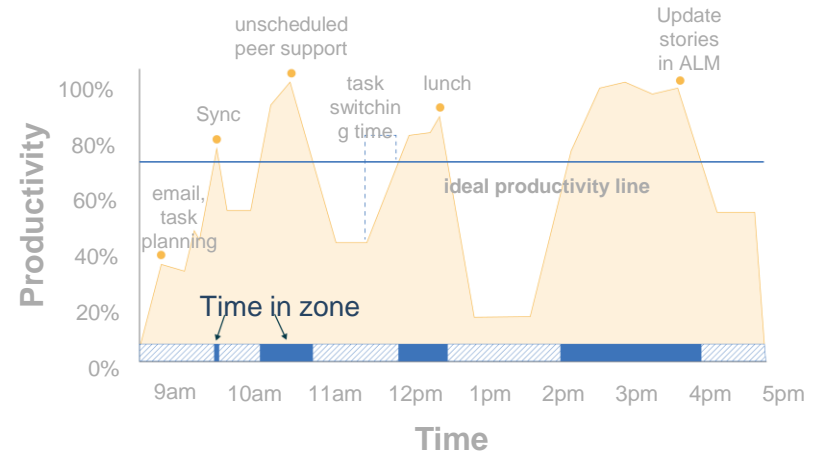
#7. Optimize time 'in the zone'

Why it matters?

People and teams in the zone demonstrate high levels of creativity, productivity, happiness, and fulfillment

What to do about it?

- ▶ **Optimize meetings and events** and question the efficiency of all meetings
- ▶ **Keep work-in-process low** to reduce context-switching
- ▶ **Use productive collaboration patterns** like pair work and mob programming
- ▶ **Maintain work product health** to ensure it doesn't become harder to maintain the system



$$\frac{2.4 \text{ hrs (time in zone)}}{8 \text{ hrs (full day)}} = 30\% \text{ of workday spent in zone}$$

#8. Remediate legacy policies and practices

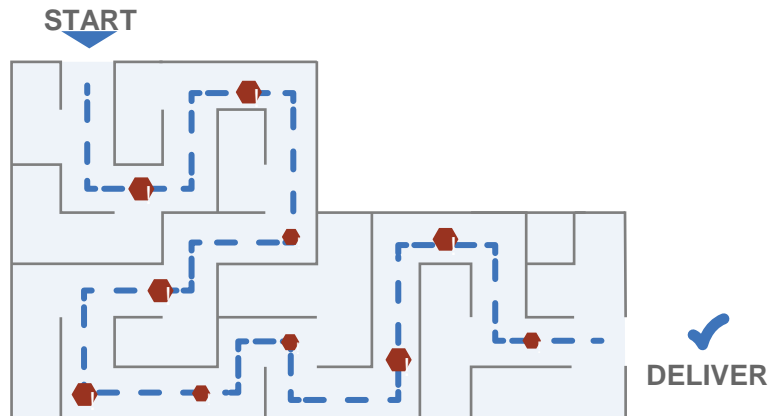
Why it matters?

Old and New practices can't simply be added as part of a transformation. Some are mutually exclusive; some are directly counterproductive, and some just drive overhead.

What to do about it?

Leaders must constantly be on the lookout for impediments to flow. Examples include:

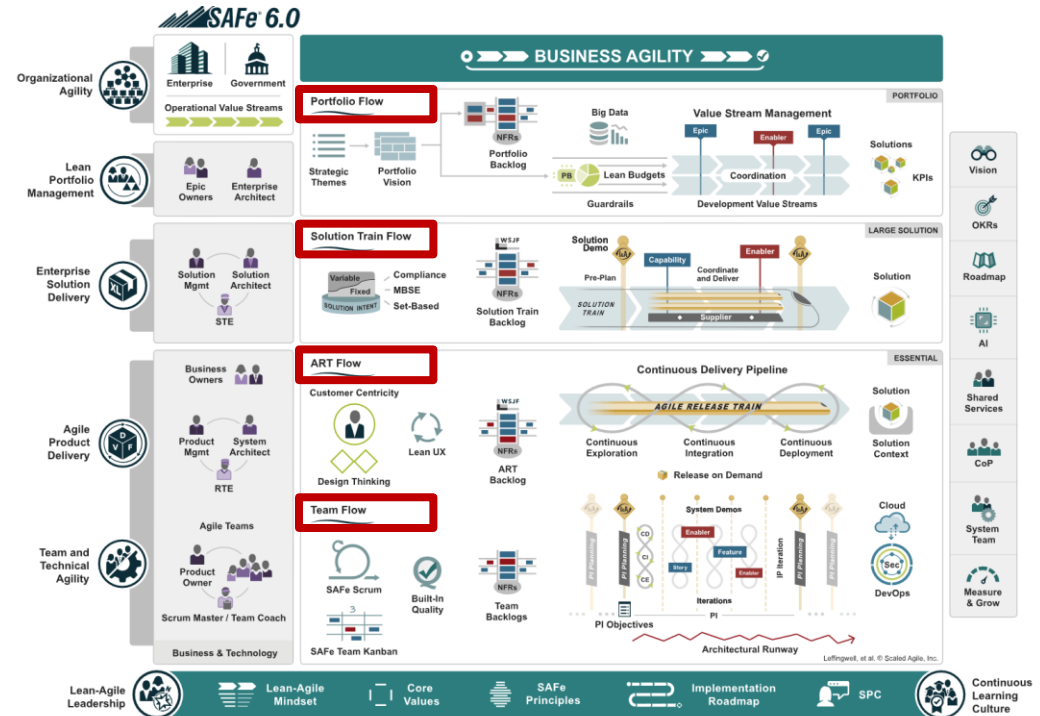
- ▶ Keeping manual status reporting in place
- ▶ Maintaining old time sheets
- ▶ Mandating practices like documenting design decisions
- ▶ Forcing documentation on every defect
- ▶ Mandating traceability of non-critical code
- ▶ Separating developers and testers to achieve 'separation of quality concerns'



- ❗ Extraneous meetings
- ❗ Extra reporting
- ❗ Timesheet reporting
- ❗ Legacy CCB
- ❗ Waterfall Quality Management System
- ❗ Waterfall mindset
- ❗ Iron Triangle
- ❗ Stage-gate milestones
- ❗ Legacy compensation
- ❗ Obsolete standards

Accelerators apply differently to each SAFe level

- ▶ Four new articles, Team Flow, ART Flow, Solution Train Flow, and Portfolio Flow, describe applying the eight flow accelerators
- ▶ Each article offers techniques for addressing, optimizing, and debugging issues with achieving continuous value flow at that specific level



Flow Metric	Problems Surfaced	Flow Accelerator to Remediate
Flow Distribution – The portion of each backlog item type	Too much focus on business features leading to solution health degradation, slowing development.	4. Get faster feedback 6. Manage queue lengths
Flow Velocity – number of items completed in a given time	<ul style="list-style-type: none"> • Underlying problems with productivity. • Unpredictable velocity from one time period to the next. 	5. Work in smaller batches 7. Optimize ‘time in zone’
Flow Time – Time work spends in the workflow.	Slow time to market causing customer to wait and incurring a cost of delay.	1. Visualize and limit WIP 3. Minimize handoffs and dependencies 5. Work in smaller batches 8. Remediate Legacy Policies and Practices
Flow Load – total work in process	Excess work in process leading to increased flow time as queues build up in the system.	1. Visualize and limit WIP 6. Manage queue lengths
Flow Efficiency – ratio of active time to total time	Large amounts of waste in the system along with bottlenecks and delays that need addressing.	2. Address bottlenecks 3. Minimize handoffs and dependencies 8. Remediate Legacy Policies and Practices
Flow Predictability – planed vs. actual business value delivered	Low or erratic predictability highlights underlying problems in technology, planning, or organization performance that need addressing.	4. Get faster feedback 5. Work in smaller batches

Growing a Flow Mindset

Growing a flow mindset

- ▶ **Ensure teams and stakeholders are trained in key flow concepts** - provide training on the Lean-Agile Mindset and the importance of flow in accelerating value delivery
- ▶ **Make flow transparent** - help teams understand and implement Kanban systems to visualize flow and surface impediments
- ▶ **Help teams and stakeholders take ownership of flow improvements** - coach teams and stakeholders on the importance of proactively identifying and implementing opportunities to improve flow
- ▶ **Use flow Metrics as empirical evidence for improvements** - coach the application of the six flow metrics at every level to demonstrate improvements to flow and identify the next areas to focus on



THANK YOU